What to say on the phone to an employer

Before you begin to ring an employer here are a few tips to get you started:

- Make sure you have a place where you can talk where it is quiet.
- Have a list of the companies and their phone numbers. An example is given below. Have a pen. Be ready to write down beside each company their response.
- Keep a copy of your resume nearby to jog your memory should they ask you for some facts about yourself.
- Remember that it is normal to be nervous. Practice what you want to say before you start making your calls. You can change what is written below and say what you want to say in your own polite way. It is only advice. Speak clearly. Remember to always say "Thanks" even if the answer is no.

You	say:
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"Hello. My name is	and I am in Year c	it McCarthy Catholic
College. I am interested in a care	eer as a	. and am calling to see if I
can do some work experience w	vith your company. May	I speak to the manager or
who ever organises work experie	nce please?"	

The chances are that you may be talking to the receptionist at this point. If you do speak to them and the manager is not in, then do 3 things. Leave a message with your number and when you will be available in working hours to receive a call back. Secondly, ask when the manager may be available. Thirdly, ask if there is normally a good time in the week to catch the manager. At this point the manager will usually give you one of these replies.

1.They say: "Sorry. I can't help you.	"You say: "Thank you. Do you know anyone
else I can contact? OR	
2. They say: "Yes. We can organise the	nat. When suits you." Be organised and have
dates of two alternative weeks read	ly. You say: "Does the week starting on
Monday or Monday	suit you?"
Make sure to get down their details	and say that you will see your Careers Adviser for
the paperwork and get back to the	m.

Remember:

- 1) after any call, no matter what the result, say "Thank you".
- 2) you will impress a potential employer with your independence and initiative if you make the phone call instead of a parent doing it for you.

Company Name	Phone Number	Manager's Name	Details of Conversation